

COLOUR  
COSMETICA  
EST. 2000

Join the new breed of creatives



# Certificate III *in* Hairdressing

Sales and Client Focused

SHB30416



NATIONALLY RECOGNISED  
TRAINING  
RTO CODE:  
40055

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colourcosmetica

www.colourcosmetica.com

# There is no more dynamic and transformative beginning for anyone wanting to make their first mark on the world of hairdressing. The newest generation of qualified hair creatives.

## COURSE GUIDE

### COURSE NAME

Certificate III in Hairdressing  
(Sales and Client Focused)

### COURSE CODE

SHB30416

### JOB OUTCOMES

- Qualified Hairdresser
- Hair Stylist
- Sales Representative
- Sales & Marketing

From the Afro of civil rights, the flapper and her shingle bob of freedom, the acid yellow buzzcut, Eton crops, to punk and it's mohawks, the long hair of hippies, Sassoon's 'wash-and-wear' bobs,

Vivienne Westwood shaves, permanent colour to demi and semi, from sombre' to ombré, wet- lights to highlights, lowlights, babylights and ribbon lights, colour melts, dip-dyes, reverse balayage to balayage, strobing and smudging, fades and tapers, undercuts and pompadours to quiffs, comb overs, crew cuts and faux hawks, top knots and bangs, pixies, tapered layers to long layers, lobs and shags, from smooth to choppy, up to down, from polished to unpolished, symmetrical to asymmetrical the Colour Cosmetics Academy has it all. HAIR.

Sales and Client Focused provides a theoretical and practical base from which to launch your career in the Hairdressing industry with emphasis on the development and application of creative sales strategies in a dynamic business and social environment.

We will explore how to apply visual merchandising techniques and principles, how to transfer the customers' in-store physical experience to digital retail, how to make the customer engage with industry and salon brands, and how this can help drive sales opportunities.

## COURSE *fees* & OVERVIEW

### Full Fee

COURSE FEE	LOANS APPROVED & PAYMENT PLANS	PAYMENT PLAN <i>*Incurs 3% Administration fee</i>	NOMINAL HOURS	DURATION	NATIONALLY ACCREDITED	KIT & UNIFORM
\$18,000.00	Yes	1 <sup>st</sup> Payment \$1,500.00 + 15 Monthly Payments \$1,136.00	990 Hours	1.5 Years	Yes	Included

### Skills SA (Apprenticeships and Traineeships)\*

COURSE FEE	LOANS APPROVED & PAYMENT IN FULL	NOMINAL HOURS	DURATION	NATIONALLY ACCREDITED	KIT & UNIFORM
\$3,500.00	Partially Funded	990 Hours	2.5 Years	Yes	Included

\*SKILLS SA - South Australia needs skilled people in the growth areas of our economy. Check your eligibility on the <https://skills.sa.gov.au/> for subsidised training. You may be eligible for government subsidised training based on your employment and training level.

## Why study with us?

Over the last 25+ years, we've worked with some of the most respected experts in the fashion industry and over thousands creative professionals from over 10 different countries.

We've developed each course to help you become this new breed of creative – and claim your place in the industry of the future. Take a look at what the next months could hold for you.

## Entry Requirements

Eligibility criteria applies.  
[www.skills.sa.gov.au](http://www.skills.sa.gov.au)

Applicants must be aged **16 or over**.

Not eligible for VET in school students as part of SACE.

Applicants are expected to have literacy and numeracy skills at Year 10 or Australian Core Skills Framework Level 2.

Apprenticeship and Traineeship applicants must be currently employed under a training contract and referred by their employer.

LLN Assessment to be completed prior to enrollment.

**We encourage you to register early, as spaces are limited.**

## Flexible, Online learning and hands on practical learning

### THEORY WORK

Completed Online

### PRACTICAL WORK

Choose 1-2 days on campus with one of our expert mentors

Work-Integrated-Learning

Student Salon Industry Training Sessions

Allocated Industry Experience

Performance coaching

Feedback and mentoring

Industry Insights

Community Engagement

## Have questions?

We're here for you.  
Get personalised advice from our friendly Student Advisors via phone or [email](mailto:education@colourcosmetica.com).

## Nominal Hours

### Classroom

415 Hours

### Vocational Professional Placement

155 Hours

### Homework/Assignments

280 Hours

### Assessments

140 Hours

## Assessment is based on:

- Hands-on work
- Written assignments
- The Studio Salon Assessments
- Team projects
- Industry placement

# Details

# Course

Join the new breed of creatives

Colour Cosmetica Academy reserves the right to change or substitute any competencies listed should it be required by any government regulatory body or if it is deemed that such change or substitution would enhance the course content.

# Subjects *and* Units

To achieve a  
Certificate III in Hairdressing  
(Sales and Client Focused)  
28 units must be completed:

21 Core Units  
7 Elective Units

## Core Units

BSBSUS201	Participate in environmentally sustainable work practices
SHBBAS001	Provide shampoo and basin services
SHBHCLS002	Colour and lighten hair
SHBHCLS003	Provide full and partial head highlighting treatments
SHBHCLS004	Neutralise unwanted colours and tones
SHBHCLS005	Provide on scalp full head and retouch bleach treatments
SHBH CUT001	Design haircut structures
SHBH CUT002	Create one length or solid haircut structures
SHBH CUT003	Create graduated haircut structures
SHBH CUT004	Create layered haircut structures
SHBH CUT005	Cut hair using over-comb techniques
SHBHDES003	Create finished hair designs
SHBHIND001	Maintain and organise tools, equipment and work areas
SHBHIND003	Develop and expand a client base
SHBHREF002	Straighten and relax hair with chemical treatments
SHBHTRI001	Identify and treat hair and scalp conditions
SHBXCCS001	Conduct salon financial transactions
SHBXCCS002	Provide salon services to clients
SHBXIND001	Comply with organisational requirements within a personal services environment
SHBXIND002	Communicate as part of a salon team
SHBXWHS001	Apply safe hygiene, health and work practices

## Elective Units

### Hairdressing Style focused

SHBHDES004 Create classic long hair up-styles

### Hairdressing Cutting and Design Focused

SHBH CUT006 Create combined haircut structures

SHBH CUT007 Create combined traditional and classic men's haircut structures

### Sales & Client Focused

SHBHIND002 Research and use hairdressing industry information

SHBXCCS004 Recommend products and services

SIRRIINV001 Receive and handle retail stock

SIRRMER001 Produce visual merchandise displays

## Our Partners →

**BALMAIN**  
PARIS  
HAIR COUTURE

**MAC**  
**MECCA**

**MAKE-UP ATELIER**  
PARIS

**Medik8**



EXISTING SKILLS AND KNOWLEDGE

## Recognition of Prior Learning

Recognition of Prior Learning (RPL), formally recognises a person's existing skills and knowledge towards the achievement of a nationally recognised qualification or statement of attainment.

Skills may have been gained through:

Work experience

Formal training and education (you may be eligible for a credit transfer)

Informal training and education

General life experience

Voluntary work

# NEW AGE OF EDUCATION

## Eligibility Criteria

You may be eligible for subsidised training if you live or work in South Australia, and you are:

an Australian or New Zealand citizen a permanent Australian resident, or an eligible visa holder (See eligible visas below) and are:

16 years or over and not enrolled at school, OR

Enrolled in Year 10, 11 or 12 and employed in a Training Contract that combines VET and SACE or school-based curriculum, OR

Enrolled in Year 11, 12 or 13 and you are 16 or turning 16 years of age in the current year of enrolment, AND undertaking SACE or its equivalent

### \*Enrolment Conditions

Colour Cosmetica Academy is not accepting student/s who are enrolled in a State or Government Secondary School.

**Only Private and Independent Secondary School Students can apply.**

### ♥ Check if You're Eligible

To understand if you are eligible for subsidised training, please contact the Skills SA Infoline on 1800 673 097.

[www.skills.sa.gov.au](http://www.skills.sa.gov.au)

### 🔗 About Student Eligibility

Getting a subsidised training place

Currently the South Australian Government is offering more opportunities for you to enrol in a course on the Subsidised Training List.

## This means if you are eligible for a subsidised place:

you can access courses regardless of your prior qualifications you can undertake more than one course or short course any training completed during this period will not impact on your entitlement to access a subsidised training place.

School-enrolled students are entitled to access one Certificate II and one Certificate III course while at school.

## Eligible Visas

- All permanent residency visa holders
- Skilled – Work Regional (subclass 491)
- Skilled – Regional (Provisional) Visa (subclass 489)
- Skilled Employer Sponsored Regional (subclass 494)
- Business Innovation and Investment (Provisional) Visa, subclass 188
- Safe Haven Enterprise Visa (SHEV), subclass 790
- Bridging Visa A, subclass 010\*
- Bridging Visa E (BE), subclass 050 and 051\*
- Temporary Protection Visa (TPV), subclass 785\*
- Bridging Visa B (BVB), subclass 020\*
- Bridging Visa F (BVF), subclass 060\*
- Partner Visa (Temporary), subclass 820 and 309
- Temporary Humanitarian Stay visa (subclass 449)
- Temporary Humanitarian Concern (THC) visa (Subclass 786)

*\*Individuals on bridging visas are only eligible where they are waiting on the outcome of an application for a permanent visa or one of the temporary visas listed above.*

## Visa holders with the following repealed provisional visas are also **eligible** for subsidised training:

- Skilled – Regional (Provisional) Visa (subclass 489)
- Skilled – Regional Sponsored Visa (subclass 475)
- Skilled – Regional Sponsored Visa (subclass 487)
- Skilled Independent – Regional (Provisional) Visa (subclass 495)
- Senior Executive (Provisional) Visa (subclass 161)
- Investor (Provisional) Visa (subclass 162)
- State/Territory Sponsored Business Owner (Provisional) Visa, subclass 163
- State/Territory Sponsored Senior Executive (Provisional) Visa, subclass 164
- State/Territory Sponsored Investor (Provisional) Visa, subclass 165

## Foundation Skills

Before you start training, you may need help to brush up basic skills including reading, writing or numeracy. If you need to you can access fee free foundation skills bridging units or courses. Your training provider will let you know about foundation skills courses if you need them.

## Bridging Units

To successfully complete your course, you may need additional learning. Bridging units assist covering gaps in your existing knowledge or skills to make sure you don't fall behind. If you need to you can study up to five subsidised bridging units.

## National Skill Sets and Local Skill Sets

National skill sets are short courses made up of one or more units of competency from a training package that are designed to deliver specific technical skills.

Local skill sets are specifically designed as introductory training pathways that help students to find out more about an industry before starting a training course.

There is currently no limit on how many national skill sets or local skill sets an eligible student can access.

**We have limited pots each year. Apply now to secure your spot.**

# Pathway options

## Junior

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### Salon Assistant

Most common qualification:  
Certificate II in Salon Assistant  
(SHB20216)

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### Makeup retail assistant

Most common qualification:  
Certificate II in Retail Cosmetics  
(SHB20121)

## Mid

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### Hairdresser/ Hair Stylist

Most common qualification:  
Certificate III in Hairdressing  
(SHB30416)

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### Barber

Most common qualification:  
Certificate III in Barbering  
(SHB30516)

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### Eyelash and Eyebrow Technician

Most common qualification:  
Certificate III in Beauty Services  
(SHB30121)

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### Lash and Brow technician

Most common qualification:  
Certificate III in Beauty Services  
(SHB30121)

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### Nail technician

Most common qualification:  
Certificate III in Nail Technology  
(SHB30315)

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### Beautician

Most common qualification:  
Certificate III in Beauty Services  
(SHB30121)



## Senior

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### Senior Colourist / Senior Stylist

Most common qualification:  
Certificate IV in Hairdressing  
(SHB40216)

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### Makeup artist

Most common qualification:  
Certificate III in Beauty Services  
(SHB30121)

Certificate III in Make-Up  
(SHB30221)

Certificate IV in Screen and  
Media (specialist makeup services  
(CUA41215)

Diploma of Screen and Media  
(specialist makeup services  
(CUA51020)

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### Special effects makeup artist

Most common qualification:  
Certificate IV in Screen and Media  
(specialist makeup services  
(CUA41215)

Diploma of Screen and Media  
(specialist makeup services  
(CUA51020)

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### Beauty therapist

Most common qualification:  
Certificate IV in Beauty Therapy  
(SHB40121)

## Senior

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### Hair and Makeup Artist

Most common qualification:  
Certificate III in Beauty Services  
(SHB30121)

Certificate III in Make-Up  
(SHB30221)

Certificate IV in Screen and Media  
(specialist makeup services  
(CUA41215)

Diploma of Screen and Media  
(specialist makeup services)  
(CUA51020)

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### Laser therapist

Most common qualification:  
Certificate IV in Beauty Therapy  
(SHB40121)

Advanced Diploma of Intense Pulsed  
Light and Laser for Hair Reduction  
(SHB60118)

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### Dermal therapist

Most common qualification:  
Diploma of Beauty Therapy  
(SHB50121)

Advanced Diploma of Skin Therapy  
(SHB60221)

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### Spa Beauty Therapist

Most common qualification:  
Diploma of Beauty Therapy (SHB50121)

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### Salon manager

Most common qualification:  
Diploma of Salon Management  
(SHB50216)

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### Staff Trainer or Educator

Most common qualification:  
Certificate IV in Hairdressing  
(SHB40216)

Diploma of Salon Management  
(SHB50216)

## Advanced

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### Dermal clinician

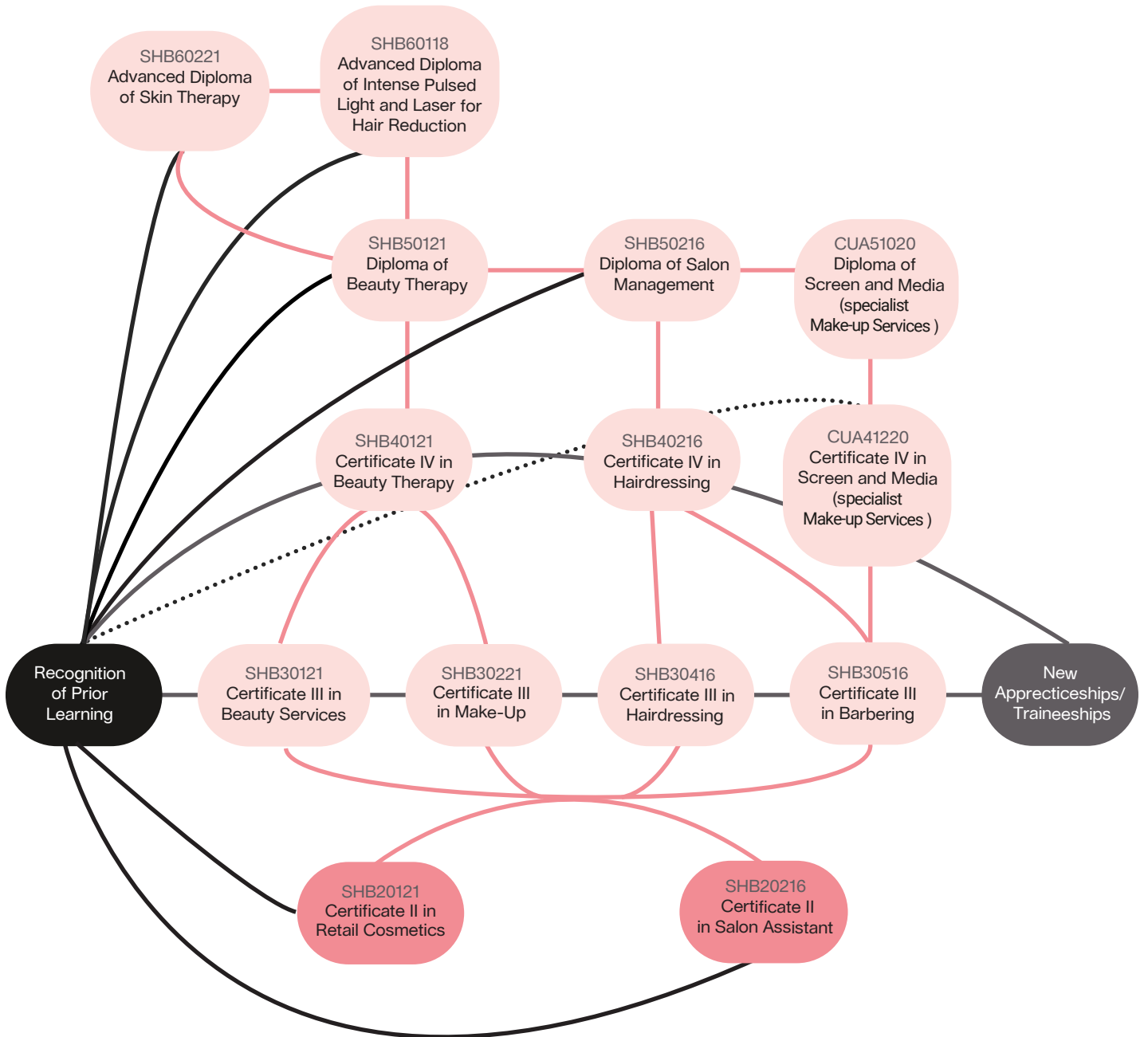
Most common qualification:  
Bachelor of Health Science  
(Dermal Therapies)

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### Cosmetic nurse

Most common qualification:  
Bachelor of Nursing

# Industry Pathways



# Enrolment Process

## Step by Step

*with you*

01  
Book an online  
campus tour



02  
Submit your application via  
our [website](http://www.colourcosmetica.com) (www.colourcosmetica.com)  
or [education@colourcosmetica.com](mailto:education@colourcosmetica.com)  
or call +61 (0) 8 8232 5188

03  
Your  
application will  
be reviewed



04  
If you are suitable  
for your course  
of choice and  
fulfil the entry  
requirements  
you will receive  
a course offer in  
writing

05  
Start your new  
journey



We have limited pots each year. Apply now to secure your spot.

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